

# **NEWS RELEASE**

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## **SBA NAMES HAL HAYS SMALL BUSINESS PERSON FINALIST OF THE YEAR 2006**



**SANTA ANA, CA** – Hal Arthur Hays, President and CEO of Hal Hays Construction, Inc. in Riverside, CA has been named *Small Business Person Finalist of the Year 2006* by the Santa Ana District Office of the U.S. Small Business Administration (SBA). District Director J. Adalberto Quijada announced his selection saying “Hal Hays’ ability to establish and sustain his business is remarkable. We salute his accomplishments.”

Hal Hays Construction Inc. (HHCI) is a firm specializing in general engineering and construction, including excavation, grading, earthwork, clearing, demolition, paving and general rehabilitation. They also expanded their services to general building, pipeline, underground utilities and concrete structures. Starting as a sole proprietorship in 1991 and incorporating in 2002, HHCI has grown from one employee to thirty-five with sales almost quadrupling in the last 3 years. Hal Hays established himself as a unique contractor fighting wild land fires by building fire lines with his bulldozers and later rehabilitating the land after the fires. He created a unique way of rehab by using excavators with a special attachment that operates much like a thumb on your hand. This saved the U.S. Forest Service money, time and caused less damage to the land.

Hal and Denise Hays have gained an excellent reputation with their employees, by maintaining an excellent work ethic and by being involved in the daily on site work activity and working along side their employees. As an SBA 8(a) certified, Native American, HubZone enterprise HHCI has expanded their market to include the Navy, Army, Marines, Army Corps of Engineers, National Park Service, Bureau of Land Management, Department of Veteran Affairs and Indian Health Services.

Not only does Mr. Hays give of himself by fighting wild land fires, he does a lot of work for churches, such as Harvest Christian Fellowship, California Baptist University and Calvary Chapels

around Southern California. He has spent countless hours helping them with building sites or demolition. He often donates his time and crew or works at cost only. He is a giver at heart, because he knows what it is like to struggle.

HHCI was nominated by one of its employees, Robin Stansberry, who stated she is honored and proud to be a part of Hal Hays Construction Inc.

Hal Arthur Hays will be honored locally at the SBA's Small Business Award Luncheon on Tuesday, April 18, 2006, at the Grove of Anaheim, CA as part of a nationwide salute to small business. For further information on the luncheon contact the Orange County Small Business Development Center at (714) 564-5202.

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